



Omnia Partners, Region 4 (Lead Agency) Contract County of Loudoun, Virginia Participation Agreement

End User Contract Information Sheet

Contract No. R191803 | Term: May 1, 2020 – April 30, 2024
Region 4 ESC competitively solicited and awarded a national cooperative contract to SitOnIt Seating, available through OMNIA Partners (subsidiary National IPA).

The term of the County of Loudoun, Virginia Participation Agreement No. C-3075 is October 29, 2020 through April 30, 2023.

TVR # 914440

Price Guides October 17, 2022 SitOnIt Seating Price Guide

Products Task, executive, conference, guest, stacking, nesting, and cafe/task stool seating. Lounge seating, modular seating, benches, ottomans and occasional/cube tables. Benching, protective and privacy screens, dividers, tables, storage units, sit/stand solutions and office furniture ergonomic accessories.

| Volume Discount | Tiers I-IV (List Price) | Delivered Tailgate End User Disc | Inside Delivery End User Disc | Delivered & Installed EU Discount |
|-----------------|-------------------------|----------------------------------|-------------------------------|-----------------------------------|
| | \$1 - \$50,000 | 54% | 52% | 50% |
| | \$50,001 - \$100,000 | 56% | 54% | 52% |
| | \$100,001 - \$250,000 | 58% | 56% | 54% |
| | \$250,000 and up | Negotiable | Negotiable | Negotiable |

FOB: Destination

Installation Services: Negotiated on a project by project basis

Minimum Order None; \$95 fee when ordering 3 or less Table Top units or less than 3 Lounge Products.

Credit Card Credit card will be accepted. A 3% Credit Processing Fee will apply.

Purchase Order Instructions Orders must have TVR number to receive this contract's discounting. The name of the registered End User must appear in full (no abbreviations) on the Purchase Order.

All OMNIA Partners Members must place their Purchase Orders through an authorized dealer.

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Leading Public Sector Cooperative Procurement

OMNIA Partners, Public Sector is the premier purchasing organization for state and local government, K-12 education, colleges and universities. All contracts available have been competitively solicited and publicly awarded by a government entity serving as the lead agency while utilizing industry best practices and processes. With the most experienced team in cooperative procurement and supply chain management, OMNIA Partners, Public Sector has the expertise to help public organizations achieve their strategic goals.

Who is eligible to use OMNIA Partners, Public Sector contracts?

Cities/Municipalities, Counties, State Agencies, K-12, Colleges & Universities, Private Schools, Non-Profits & Special Districts.