Exemplis[®]

State of Florida End User Information Sheet

Contract Name &

Term

Alternative Source Contract (ACS) No. 56120000-19-ACS | Term: June 20, 2020 - December 1, 2023

TVR # 902039

Price Guides

April 11, 2022 SitOnIt Seating Price Guide

Product Line Description Task, executive, conference, guest, stacking, nesting, and cafe/task stool seating. Lounge seating, modular seating, benches, ottomans and occasional/cube tables.

Benching, protective and privacy screens, dividers, tables, storage units, sit/stand solutions and office furniture ergonomic

accessories.

Volume Discount

Task/Conference/Side/Plastic Seating		Lounge Seating		HATs, Tables, Benching, Screens,	
1				Ergonomic Accessories	
Tier (LIST)	Discount	Tier (LIST)	Discount	Tier (LIST)	Discount
\$1 - \$69,447.21	64.00%	\$1 - \$61,730.85	59.50%	Tier 1: \$1 - \$10,000	59.25%
\$69,447.22 - \$138,891.64	64.72%	\$61,730.86 - \$123,459.23	60.31%	Tier 2: \$10,001 - \$25,000	60.25%
\$138,891.65 - \$277,780.53	65.44%	\$123,459.24 - \$246,916.02	61.12%	Tier 3: \$25,001 - \$75,000	61.75%
\$277,780.54 - \$555,555.56	66.16%	\$246,916.03 - \$493,827.16	61.93%	Tier 4: \$75,001 +	63.25%

Volume Discounting Explanation and Example The total list of an Order will determine the tier discount for each of the three categories listed above.

For example, if an Order has a total list amount of \$100,000:

- The Tier 2 discount (\$69,447.22 \$138,891.64) would apply for any Task/Conference/Side/Plastic Seating.
- The Tier 2 discount (\$61,730.86 123,459.23) would apply for any Lounge Seating.
- The Tier 4 discount (\$75,001 +) would apply for HATs/Tables/Benching/Screens/Ergonomic Accessories.

Packaging Requirements For Task Seating: Partially Assembled (UC) and Fully Assembled (AC) Packaging Options are not approved for use.

For Lounge Seating: Fully Assembled (P1) Packaging Option is not approved for use.

Inside Delivery

Negotiated between State of Contract End User and Authorized Dealer

Minimum Order

\$95 fee when ordering 3 or less Table Top units or less than 3 Lounge Products.

Delivery

Upholstered Seating:

Ships within 2 business days using express fabrics ARO. Ships within 5 business days using all other fabrics ARO. Ships within 10 business days using leather ARO.

Lounge Seating:

Ships within 10 business days using express fabrics ARO.

Please verify fabric grades on the SitOnIt Seating website before ordering.

Ships within 2 days:

Anti-Fatigue Mat, Corner Sleeve, CPU Holders, Current Power, High Tide 4; High Tide Corner, Keyboard Mechanisms, Lift and Lock, Premium Lift and Lock, Sit-to-Stand, Keyboard Trays, Longboard, Crescent Board, Mini Platform, Laptop Tray; Adapter, Laptop Drawer, Mobile Pedestals, Monitor Arms, Ocala Bases, Pencil Drawer, Plastic Shells, Switchback Bases, Tensor Bases, Value Lighting, Voyager 2-Stage/3-Leg Bases, Wire Management

Ships within 3 days:

Mobile Pedestal Cushions, Modesty Screens, Doodle Screens, Prise Benching, Sector Screens, Standard Worksurfaces

Stain-to-Match ships within 15 days Tablet Arms ships within 21 days Custom Laminates ships within 30 days

Payment Terms

Net 10 -1% Discount, Net 30

Credit Card

Credit card will be accepted.

Cancellation

Orders which have entered any stage of production cannot be cancelled. Requests for cancellation are not accepted until acknowledged by Exemplis LLC. In the event cancellation is accepted by Exemplis LLC, cancellation charges may be for the entire amount of the order.

Purchase Order Instructions

Orders must have TVR number to receive this contract's discounting. The name of the registered End User must appear in full (no abbreviations) on the Purchase Order.

Return & Restocking

Authorization for return must be requested from and approved by Exemplis prior to the return of the merchandise. Returns are subject to a restocking charge equivalent to 40% of the net order plus freight. Unauthorized returns will not be accepted by Exemplis.

Warranty

LIFETIME WARRANTY COVERAGE:

- All SitOnIt Seating products, except where noted below
- · Structural Components: Prise, Switchback and Voyager

12-YEAR WARRANTY COVERAGE:

- Amplify, Torsa, Wit and Novo used in multi-shift (24/7) applications.
- · Lounge seating and occasional/lounge tables.
- · Bases: Ocala, Tensor
- · Monitor Arms: King Cobra, Mobio series, Unity G2 series

10-YEAR WARRANTY COVERAGE:

- Non-Stop Heavy Duty, Freelance Bariatric and chairs purchased with a Heavy Duty (HD) or Large and Tall (LT) option used in multi-shift (24/7) applications.
- Electrical Components: Prise

SEVEN-YEAR WARRANTY COVERAGE:

· Electrical Components: Switchback and Voyager

FIVE-YEAR WARRANTY COVERAGE:

- Kickstand
- · Fabric, foam, knit back, mesh and plastic.
- All filing products
- CPU Holders
- Screens
- High Tide
- Keyboard Trays
- · Lighting Fixtures
- · Power Components: EON, Current, Power Strips
- Wire Management

TWO-YEAR WARRANTY COVERAGE:

- Fabric and foam cushioning for Non-Stop Heavy Duty, Freelance Heavy Duty and chairs purchased with an HD or LT option
- Multipurpose felt glides
- Half-Moon Pencil Drawer

ONE-YEAR WARRANTY COVERAGE:

- Lighting Power Supplies
- Mouse Pads
- Wrist Rests

Contract
Administration and
Sales

Representative Contact

Derek Cairo; Manager, Contracts 6415 Katella Avenue, Cypress CA 90630 Ph: (888) 274 - 8664 | Fax: (714) 995 - 4855

Email: dcairo@exemplis.com

Marc Shore, Marc Shore Associates

285 West Central Parkway, Suite 1730, Altamonte Springs, FL 32714

Ph: (407) 774-7785 | Fax: (407) 862-9354 Website: marcshoreassociates.com